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Bringing an Entrepreneurial Focus to Sustainability Education: A Teaching Framework Based on Content Analysis

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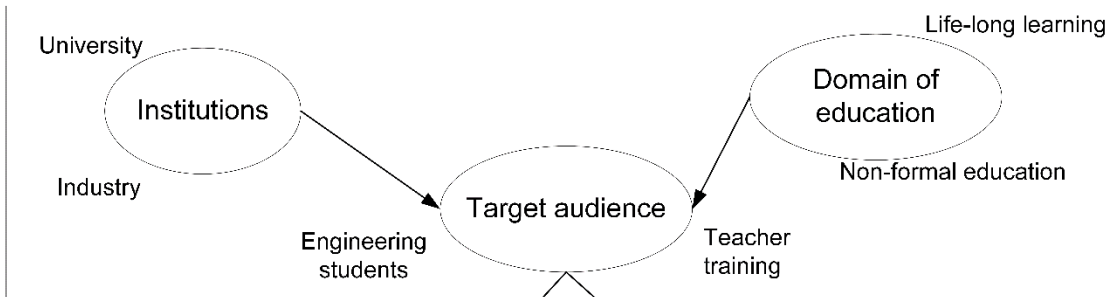
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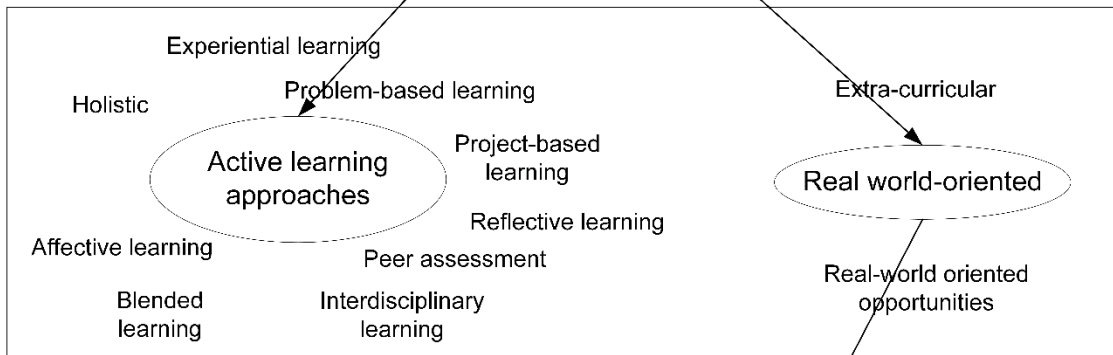
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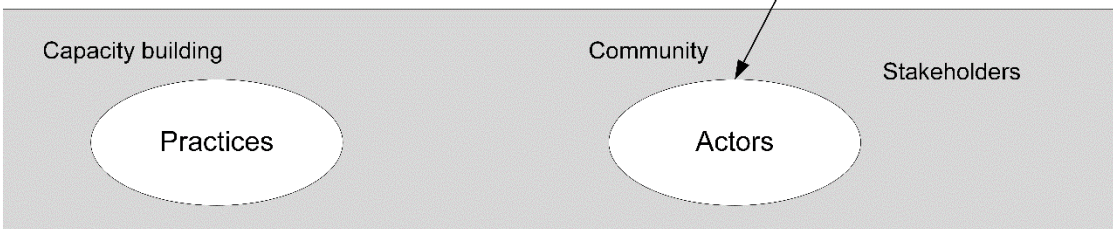
Step 1: Educational focus



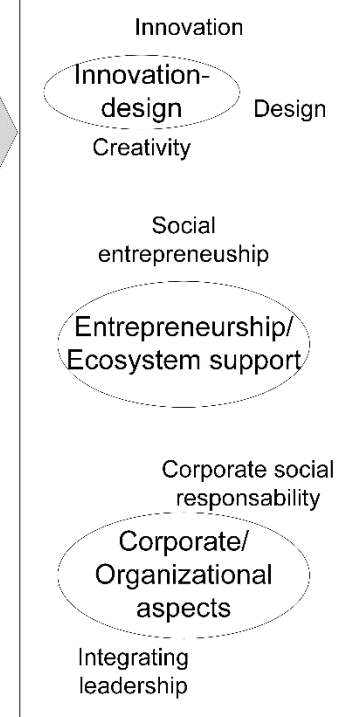
Step 2: Teaching learning approaches



Step 4: External collaboration



Step 3: Themes



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Abstract

Research on sustainability education has neglected to integrate entrepreneurial skills into other relevant competences such as foresight, complex problem-solving, and interdisciplinarity. Previous research highlights possible convergences between sustainability education and entrepreneurship education; however, it does not address how to achieve this integration in practice. To address the gap between the literature and practice, this paper tackles the question: *How can entrepreneurial competences be taught in sustainability education programs in higher education?* We introduce a teaching framework based on a bibliometric method that combines topic-modeling with a content-analysis of selected articles. The focus of the analysis is the commonalities of both educational fields. Our results introduce a program for entrepreneurial-oriented sustainability education, providing a description of the educational focus, teaching-learning approaches, main themes, and external collaboration. The framework proposes educational for sustainable development across educational programs while implicitly addressing complex community problems through the development of solutions that can change the ways business and consumers relate with sustainability issues. These results contribute to the sustainability education literature by integrating the development of entrepreneurship competences into interdisciplinary programs. The framework could also be used as a practical guide for designing courses, at both the undergraduate and graduate level, that integrate both sustainability and entrepreneurship.

Keywords: bibliometric; sustainability education; entrepreneurship education; sustainable development goals; teaching framework; higher education

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1 Introduction

Societal challenges, such as inequality, violence and poverty, pushed global leaders to integrate 17 sustainable development goals (SDG) into the 2030 Agenda for Sustainable Development (UN, 2017). The SDG are anchored in seeking solutions to issues such as poverty, hunger, sustainable cities and communities, responsible consumption and production, and other community issues (UN, 2017). The origins of sustainability education are rooted in institutionalized international efforts, such as the UN General Assembly resolution 57/254 on the UN Decade of Education for Sustainable Development (DESD) (Wals, 2014) and the Stockholm Conference in 1972 (UNEP, 1972), which recognizes the role of higher education in environmental protection. The literature also refers to sustainability education as education for sustainable development (ESD) (Wals, 2014), education for sustainability (Smith and Stevenson, 2017; Vann et al., 2006) or environmental education (Lozano et al., 2013), among others. UNESCO has also discussed education for sustainable development (EfSD) and has called on study programs to integrate sustainability skills (Sipos et al., 2008).

Given the value-oriented, output-motivated nature of the SDGs, previous research has suggested a close relationship between sustainability education and transformative learning frameworks where the core activity is inspiring change that solves complex problems, like those linked to the SDG (Noy et al., 2017). In order to tackle these complex problems, a combination of skills and competences are needed (Lans et al., 2014); thus, a whole set of literature within sustainability education focuses on competence development. Lambrechts et al. (2013) refers to competence as how a person mobilizes cognitive and non-cognitive resources in a given situation. The literature suggests key competences for sustainability, including interpersonal

27 competences including responsibility, emotional intelligence, and personal and interpersonal
28 involvement. Competences to understand complexity and anticipate change, system-orientation
29 or system-thinking, future orientation or foresight thinking, action skills, strategic mentality,
30 and interdisciplinarity are also discussed (Lambrechts et al., 2013; Lans et al., 2014; Wiek et
31 al., 2011).

32 The definition of sustainable development, this being “development that meets the needs of the
33 present without compromising the ability of future generations to meet their own needs”
34 (WCED, 1987), introduces dynamic features since needs will change along with the future
35 shifts society will face. This dynamic aspect implies that sustainability is entwined with
36 concepts such as entrepreneurship (Bossle et al., 2016). Extant research increasingly highlights
37 the role of entrepreneurs in identifying market externalities and exploiting business
38 opportunities (Demirel et al., 2017). In particular, personal competences and previous
39 knowledge about the nature of problems enable entrepreneurs to identify solutions with market
40 potential (Shane, 2000). Entrepreneurs are thus seen as key actors in the process of achieving
41 the SDGs by creating value and new business while tackling pressing problems like global
42 warming, poverty, biodiversity loss and pollution (Shepherd and Patzelt, 2017). A growing
43 research stream analyzes the role of sustainability-oriented entrepreneurs crafting solutions to
44 problems that overlap with the SDGs (Dean and McMullen, 2007; Gibbs, 2006; Pacheco et al.,
45 2010; Shepherd and Patzelt, 2011). Despite this potential, entrepreneurial mindsets to craft
46 solutions to complex societal problems seem to be a missing competence in sustainability
47 education.

48 Wyness et al. (2015) indicates a lack of integration between higher education programs in
49 sustainability and those in entrepreneurship education. Some efforts at higher education
50 institutions have been reported in the literature as examples of how to integrate sustainability
51 courses into business programs (Lans et al., 2014; Lourenço et al., 2013; Wyness et al., 2015).

52 These studies have focused on many different issues, including competences (Lans et al., 2014;
53 Mindt and Rieckmann, 2017), level of integration and fit between both program contents
54 (Wyness et al., 2015) or the content of sustainability in the education entrepreneurs (Lourenço
55 et al., 2013). Research gaps remain in finding appropriate pedagogical approaches to combining
56 sustainability and entrepreneurship in university programs, but pilot studies indicate there is
57 potential for adding elements of sustainability education that can enhance entrepreneurs'
58 potential to identify "green" opportunities (Lourenço et al., 2013). This paper replies to calls
59 from previous work that call for a better understanding and further theorizing on how to
60 integrate sustainability and entrepreneurship education (Lans et al., 2014; Mindt and
61 Rieckmann, 2017; Wyness et al., 2015). In contrast to previous efforts, we propose a
62 methodological approach that relies on a comprehensively developed teaching framework,
63 which not only includes competences but also teaching-learning approaches and content.

64 This paper fills the literature gap by addressing the question: *How can entrepreneurial*
65 *competences be taught in sustainability education programs in higher education?*

66 To answer this question, this article uses a bibliometric approach that allows researchers to a)
67 identify emerging scientific communities in a domain, enabling them to infer the differences
68 between the conceptual bases of "entrepreneurship education" and "sustainability education",
69 and b) model the main topics in both fields to discuss the key discourses in each field. The
70 framework is thus based on a combination of the delineation of scientific communities and the
71 mapping of dominant topics. This research has theoretical implications. We contribute to the
72 sustainability education literature by providing a teaching framework that goes beyond listing
73 competences or teaching-learning approaches; instead, we integrate both entrepreneurship and
74 sustainability by using themes and increasing collaboration with external parties.

75 The results also offer practical implications. The framework includes key concepts that should
76 be considered when developing courses blending sustainability and entrepreneurship outcomes.

77 The paper is organized as follows: In the following section, the authors present a literature
78 review of previous research on the intersections between entrepreneurship and sustainability
79 education. The third section presents the materials and methods. The fourth section summarizes
80 the findings. The fifth section discusses the results considering previous systematic reviews and
81 methodologies. The sixth section gives the conclusion and suggestions for further research.

82

83 **2 The crossroads of entrepreneurship and sustainability education: State of the** 84 **art**

85 An emerging perspective within the literature considers entrepreneurial action as a mechanism
86 for tackling sustainability challenges. Shepherd and Petzelt (2017) theorize that entrepreneurial
87 action is a process which requires two important inputs: prior knowledge and motivation. Prior
88 knowledge includes knowledge about the natural environment as well as entrepreneurship,
89 while motivation includes altruism or prosocial-motivation. This combination allows
90 individuals to notice the threats for the natural or communal environment, hence transforming
91 the person-opportunity belief into entrepreneurial action and resulting in a two-sided outcome
92 – sustainability (nature preservation and community preservation, among other benefits) and
93 development (financial or non-financial gains for the person or others).

94 In the context of entrepreneurship, changes are foreseen in five entities of the value chain:
95 creation of new products or services, discovery of new geographical markets, discovery of new
96 materials of production, improvements of methods of production and organizational changes
97 (Schumpeter, 2003). When these changes are about addressing externalities in the industrial
98 production, consumption or disposal processes, they generate business opportunities for new
99 entrants or established firms (Dean and McMullen, 2007). We define entrepreneurial
100 opportunities according to Shane (2000, p. 451): “Those situations in which new goods,

101 services, raw materials and organizing methods can be introduced and sold at greater than their
102 cost of production”.

103 Sustainable development dimensions (social, economic and environmental) can offer major
104 competitive advantages to firms. Therefore, a firm must demonstrate that along with being
105 profitable, it is also able to increase its social quality and improve the environment (Criado-
106 Gomis et al., 2018; Jolink and Niesten, 2015). Conventional entrepreneurs’ main interest is the
107 enterprise’s economical accountability by ensuring the firm generates enough income to grow.
108 The kind of entrepreneurship related to the “social” strand creates businesses with a goal of
109 improving the social wellbeing of a given society (Zahra et al., 2009). Environmental
110 entrepreneurship exploits market imperfections and related opportunities; examples of this
111 include nature-oriented enterprises (e.g. tourism), environmental technology, environmental
112 management services and environmental products (Linnanen, 2002). “Ecopreneurs” combine
113 the environmental and the economic aspects of sustainability. Pastakia (1998) defines them as
114 entrepreneurs that introduce eco-friendly products or services into markets. Isaak (2002)
115 highlights this focus on a product or service’s environmental aspects by considering a “green-
116 green” behaviour as the ecopreneurs’ marking condition. Environmental protection should be
117 embedded in their products and in the production chain. Conversely, Schaltegger (2002)
118 evaluates ecopreneurs as those organizations or individuals that start a business for the mass
119 market, but with environmental performance goals as a core part of the business. Finally,
120 “sustainability” entrepreneurs integrate the three dimensions of sustainable development into
121 their process of creating a company (Young and Tilley, 2006). Tilley and Young (2009),
122 therefore argue that “sustainable” entrepreneurship goes further than “environmental” or
123 “social” entrepreneurship in that it includes a broader and more comprehensive range of
124 sustainable development dimensions.

125 2.1 *Conceptualizing sustainability and entrepreneurship education*

126 A governance perspective also helps to understand the increasing role of higher education
127 institutions as key actors in governance, and therefore key players in sustainability (Lehmann
128 et al., 2010). Universities have endorsed and institutionalized sustainability through a whole set
129 of charters— nationally, internationally and sectorally (Filho et al., 2018). As result, higher
130 education programs across the world have discovered multiple ways of integrating
131 sustainability into higher education, ranging from specialized courses, extension programs,
132 research and community-driven initiatives. In all of these programs, the goal is to influence
133 students and other societal stakeholders to make a change towards sustainable development
134 (Wals, 2014). As result, there is a plethora of initiatives seeking outcomes related to
135 environmental sustainability as well as many conceptions about how graduates should
136 understand about sustainability issues, learn the skills to act sustainably, and gain the personal
137 and emotional attributes required to do so (Shephard, 2008). Summing-up, the adoption of the
138 sustainability concept in higher education is still perceived in terms of the roles of universities,
139 but is also framed in terms of how the university's operations include environmental impact
140 and sustainability-performance communication. In the business sector, sustainability is adapted
141 slightly differently. Overall, a larger emphasis is placed on operationalizing sustainability into
142 goals and targets that can be accounted for. Environmental management systems and other
143 accounting approaches are practices arising from the business sector and it is believe that
144 universities can learn from these tactics (Lozano, 2006).

145 Sustainability education can be seen as a radical, innovative idea (Lourenço et al., 2013). This
146 radical, innovative idea must be increasingly adopted by universities through sustainable
147 development principles in day-to-day activities (Lourenço et al., 2013), which is not easily
148 implemented in universities and their traditionally Newtonian and Cartesian educational
149 programs linked to reductionist training (Lozano et al., 2013). Hence, integrating sustainability

150 education may imply a two-sided paradigm shift. On the one hand, sustainability education aims
151 to integrate sustainability transversally across educational programs (Wyness et al., 2015).
152 Meanwhile, on the other hand, it aims to foster a particular type of education based on values
153 and ethics (Lambrechts et al., 2013). Sustainability education relies on effective learning –
154 hitherto related to values, attitudes, and behaviors – and hence is less about the cognitive
155 learning of knowledge and its application (Shephard, 2008).

156 In order to train students to gain competences in sustainability, some researchers have
157 connected competences with certain teaching methodologies. A common characteristic of these
158 pedagogies is their multidisciplinary integration, problem-based approaches, and integrated
159 active learning. Wiek et al. (2011) provide a comprehensive mapping of competences, but do
160 not list pedagogical approaches to teach these competences. Instead, the focus is on
161 methodologies linked to each of the competences. A commonality between all of the different
162 methodologies is that they are multidisciplinary. Wals (2014) assessed teaching practices in
163 sustainability education around the world. He identified multi-stakeholder-oriented pedagogy
164 but also a number of programs that integrate "new forms of learning" such as problem-based
165 learning, value-based learning, experiential learning, and social learning. Shephard (2008)
166 expanded on this concept by proposing approaches that promote affective learning, including
167 teaching-learning activities such as discussions, open debates, peer involvement, role-playing,
168 problem-based learning, and simulation games.

169 In the entrepreneurship literature the concepts lack definition, especially in entrepreneurship
170 education and enterprise education (Mwasalwiba, 2010). Entrepreneurship education is more
171 narrow, referring to business startups, while enterprise education is concerned with a broader
172 set of skills in business relations. Jones and Iredale (2010) consider the main difference to be
173 the foci. Entrepreneurship education's primary focus is how to start and maintain a business,
174 including launching a new venture, and growing and managing a business over time; the

175 primary subject is self-employment. Enterprise education has a broader scope that goes beyond
176 opening a new business to include effective aspects linked to the functioning of market relations
177 and attitudes as enterprising individuals. It relies on active-learning approaches to close the gap
178 between enterprise, university, and a wide range of actors (Jones and Iredale, 2010). In this
179 paper, we generally use entrepreneurship education as an umbrella term while acknowledging
180 the concept of “enterprise education” in our review.

181 There is no single accepted teaching-learning approach to entrepreneurship education although
182 some researchers have tried to develop a unifying framework. Fayolle (2013) acknowledges
183 that the field lacks a common framework reflecting the key philosophical and didactical
184 dimensions of entrepreneurship education. A direct consequence of this lack of ontological and
185 epistemological positions in the field is that most of the entrepreneurship education literature
186 focuses on competences and pedagogical approaches to teaching entrepreneurship.
187 Entrepreneurship education relies on a variety of pedagogical approaches. Based on research in
188 this area, the adoption of a given pedagogical approach has been idiosyncratic. However, the
189 approach used can be traced to how entrepreneurship is understood. Neck and Green (2011)
190 classify pedagogy into three groups. One approach is planning and prediction, whereby the
191 focus is on teaching entrepreneurship as a process with an entry and an exit at the extremes of
192 enterprise development. Pedagogical components include developing business plans and using
193 case studies. The second approach is the "entrepreneur world", which is influenced by
194 traditional teaching, lectures, and a more passive pedagogical approach; the focus is on the
195 personality traits of great entrepreneurs. Finally, the third approach starts from the
196 understanding that entrepreneurship is non-predictable and it adopts pedagogy that are team-
197 based and give students the opportunity to practice exploring opportunities (Neck and Greene,
198 2011). In general, there is increasing interest in pedagogy that goes beyond the “entrepreneur
199 world” approach to entrepreneurship. A number of institutions are adopting pedagogy that

200 include group and action-based learning. In these cases, groups take responsibility for a small
201 business over a business lifecycle that runs throughout the duration of the course. Thus, students
202 apply a "real-world" approach to the business (i.e. attending meetings, selling stock) while
203 teachers and businesspeople act as mentors (Oosterbeek et al., 2010).

204 *2.2 Commonalities between sustainability and entrepreneurship education*

205 The literature acknowledges a similar importance in understanding which competences
206 education should develop in both fields (Morris et al., 2013). While competences such as
207 interpersonal collaboration or complex problem-solving are commonly mentioned in the
208 literature, few studies analyze cases where these are combined in a course or study program.
209 To tackle this gap, Mindt and Rieckmann (2017) define a relationship between sustainability
210 and entrepreneurship education by highlighting the role entrepreneurs play in developing
211 solutions (products/services) that contribute to sustainable development. Competences for
212 sustainability-driven entrepreneurship differ from general entrepreneurs in areas such as
213 system-thinking competences, complex problem-solving, and interdisciplinarity.

214 The literature emphasizes complexity-understanding and problem-solving pedagogy in both
215 fields. Sustainability solutions call for an education that grasps complexity rather than being
216 reductionist (Lozano et al., 2013). In the sustainability education literature, entrepreneurship
217 skills are neither explicitly mentioned in the competence framework, nor as part of the concepts
218 in the five competences (Wiek et al., 2011). However, it is acknowledged in previous research
219 that a "change-agent" framework is required to alter the status-quo. In the literature,
220 characteristics such as challenging the status-quo or solving sustainability problems are often
221 portrayed in entrepreneurs (Wiek et al., 2011).

222 This indicates that a possible relationship between sustainability and entrepreneurship
223 education is where the sustainability competences can be developed at the individual level.

224 While problem-solving competences help illuminate complexity, they also facilitate the skills
225 to work with others and analyze future implications. Entrepreneurial competences can also be
226 taught through action-based pedagogies, such as creating a business as part of a course
227 (Oosterbeek et al., 2010). Thus, the task of managing a business beyond its inception echoes
228 the approaches in problem-based sustainability education.

229 A second common competence found in entrepreneurship and sustainability education is the
230 development of interdisciplinarity and interpersonal collaboration skills. In the literature, this
231 is often portrayed as real-world learning and active learning in collaboration with stakeholders.
232 In both fields, this calls for pedagogies that take the students out of the classroom and give them
233 more involvement in the learning process than is common in traditional passive teaching
234 methods. Thus, in this type of environment, students have a larger share of decision-making in
235 their learning process and can apply the learning in real-world settings (Jones and Iredale,
236 2010). Neck and Greene (2011) call for a methodological approach in the teaching of
237 entrepreneurship that has many similarities to sustainability education. First, their approach
238 requires going beyond passive learning and lectures and embraces current real-life challenges,
239 especially including hands-on practice. In addition, their approach relies on a portfolio of
240 techniques to practice entrepreneurship, similar to the practical components in sustainability
241 education. The pedagogical approach suggested by Neck and Greene (2011) also shares
242 similarities with sustainability education, involving simulations, observation, and practice.

243 *2.3 Integrating entrepreneurship and sustainability education: An overview of previous* 244 *efforts*

245 The limited research connecting the fields of sustainability and entrepreneurship education
246 highlights important aspects, such as how to develop educational programs linking
247 sustainability goals with entrepreneurship education. Lourenço et al. (2013) advocate
248 pedagogical approaches that provide easily learned conceptual bases while stimulating tangible

249 benefits to potential entrepreneurs. Nonetheless, they do not include a comprehensive teaching-
250 learning framework for sustainable entrepreneurship teaching. Mindt and Rieckmann's (2017)
251 review presents the state of the art of the fields of entrepreneurship education and sustainability
252 education, but it does not present a competence teaching framework either. Similarly, Lans et
253 al. (2014) made the first effort to theorize a (pedagogical) framework for linking sustainability
254 and entrepreneurship education, but did not outline how to operationalize it. Their
255 methodological approach – through a survey with students and teachers – unveils the
256 commonalities between both fields; however, it does not produce a comprehensive teaching
257 framework as it lacks definition of the audience, external collaborations, didactics, and
258 assessment methods.

259 Teacher's own interest greatly influence the degree of integration of sustainability and
260 entrepreneurship in programs. Results from a survey among entrepreneurship teachers in higher
261 education highlight four archetypes for integrating sustainability into entrepreneurship training
262 (Wyness et al., 2015). Lans et al. (2014) propose a competence framework aimed at nurturing
263 the education of entrepreneurs to develop sustainable solutions. Competences to teach such
264 programs comprise the centrality of complex problems, the importance of novelty and
265 creativity, the importance of self-involvement, the combination of exploration and exploitation,
266 and the importance of engagement with others.

267 *2.4 Contingencies in the integration of sustainability and entrepreneurship education*

268 Extant research highlights a number of contingencies between sustainability and
269 entrepreneurship education, which also indicates some difficulties in developing curricula with
270 shared goals.

271 The first difficulty emerges from clashing values. Recent theorizing on entrepreneurship
272 education stresses the need to deviate from the idea of entrepreneurs being educated to be

273 hedonistic and individualistic and pursuing profit generation while disdaining other goals
274 (Sheperd and Patzelt, 2017). This traditional idea linked to entrepreneurship education contrasts
275 with the conceptions within sustainability education, which is often prone to societal
276 contribution (Wyness et al., 2015).

277 Tensions also emerge as result of the lack of triple bottom line goals when developing
278 competencies for sustainable entrepreneurship. Sustainability, however, encompasses triple
279 bottom line objectives (Adams et al., 2004; Henriques, 2004). Many programs include social
280 entrepreneurship courses as an alternative to sustainability; in fact, some instructors consider
281 social entrepreneurship sufficient for addressing sustainability learning objectives (Wyness et
282 al., 2015). Research also agrees that sustainability learning objectives are considered as add-
283 ons or extra courses rather than integrating them as a cross-cutting issue incorporated into all
284 courses within a program (Jose, 2016; Wyness et al., 2015). In parallel, faculty members face
285 a lack of motivation to integrate sustainability in their “own” courses because this is not
286 commonly accepted in most curricular designs – at least in some developing countries – thus
287 hampering their potential to earn tenure and promotions (Jose, 2016). In addition, sustainability-
288 related content seems to be introduced to study programs as a requirement rather than a
289 conviction or real interest, especially in business schools (Jose, 2016).

290 Overall, the dominant discourse in the literature is that sustainability aspects are integrated
291 within the practices and pedagogical approaches in teaching entrepreneurship, which results in
292 the field of entrepreneurship education becoming dominant in terms of content, basic
293 competencies and didactics. In these courses, the focus on sustainability is limited to narrow,
294 usually short-term-oriented solutions. As argued by Mindt and Rieckmann (2017), teaching-
295 learning approaches and methods from education for sustainable development and education
296 for entrepreneurship must be equally combined to develop unique educational programs that
297 enhance a real sustainability-oriented education in higher education.

298 Based on the extant literature, Figure 1 summarizes the commonalities and difficulties between
299 sustainability and entrepreneurship education. Sustainability complements entrepreneurship
300 education following the idea that discovering, creating or exploiting opportunities lay in the
301 need to address problems in the realms of society, environment and economy (Wyness et al.,
302 2015). This is further stressed by Lans et al. (2014) who propose the most important purpose of
303 sustainability elements within entrepreneurship education is to provide managers with new
304 lenses to view new ventures or existing firms and to assess business opportunities at the
305 intersections of responding to environmental and societal needs. Therein, preparing these lenses
306 is not an automatic process but requires a systematic development of skills and competencies,
307 which are acquired through training. The purpose of theorizing how to better train students in
308 practice is the focus of this research.

309 [Insert Figure 1 about here]

310 **3 Materials and method**

311 Bibliometric methods are increasingly used in many scientific domains for analyzing emerging
312 trends in the literature (Chen et al., 2002; Herrera-Viedma et al., 2016; Nobre and Tavares,
313 2017). Contrary to other methods such as systematic literature review methods, bibliometric
314 methods seek to qualitatively and quantitatively assess the convergences between research
315 communities to identify new ones and gaps in current knowledge (Chen et al., 2010). This
316 research design (Figure 2) adapts and slightly modifies the multiple-perspective document co-
317 citation analysis (DCA) proposed by Chen et al. (2010). The research design is framed in three
318 phases: data collection, “automated” content analysis methods, and conceptualization based on
319 a “human” content analysis of the previous step.

320

321 [Insert Figure 2 about here]

322

323 *3.1 Data collection*

324 The researchers relied on bibliometric data from Web-of-Science (WoS) following the same
325 logic as previous research (García-Lillo et al., 2017; Wang et al., 2017). WoS provides some
326 advantages as it is considered a repository of high-quality research, and the data export feature
327 fits well with the bibliometric software CiteSpace, which was used for the DCA analysis (Chen
328 and Song, 2017). In addition, WoS text data is the main input for the text analysis module of
329 CiteSpace (Chen, 2016). A key issue in bibliometric research is identifying the key terms to be
330 used to collect the documents in the database. The authors carried out an initial screening of
331 previous reviews of sustainability and entrepreneurship education with the broad search
332 combination “Sust* education” OR “Entr* education” OR “Enterprise education”. This broad
333 search resulted in 13 review papers; however, only 5 presented a list of search terms in their
334 methods section (Aikens et al., 2016; Gangi, 2017; Kamovich and Foss, 2017; Mindt and
335 Rieckmann, 2017; Pittaway and Cope, 2007). Based on the terms of this list, the authors created
336 a final list of key terms that could capture all possible extant research in both areas of
337 sustainability education and entrepreneurship education (Table 1).

338

339

[Insert Table 1 about here]

340

341 After including the key terms listed in Table 1 in a Boolean search, the authors refined the
342 outputs to include the following criteria: Only peer-reviewed papers in the English language;
343 articles and reviews; included in SCI-Expanded, SSCI, and ESCI. Furthermore, the selected
344 papers were published between 2000–2017. The final sample comprised 986 focal articles,
345 which were used in the further steps of co-citation analysis and topic modeling.

346 Entrepreneurship education has journals focused on small business research (*International*
347 *Journal of Entrepreneurial Behaviour & Research; Journal of Small Business Management;*
348 *Journal of Business Venturing*) and management research (*Academy of Management Learning*
349 *& Education*). The literature on sustainability education has predominantly been published in
350 outlets that have an interdisciplinary focus (*Journal of Cleaner Production*) or have a clear
351 focus on sustainability education (*Environmental Education Research*).

352

353 3.2 Analytical method

354 Subsequently, after having removed redundant or incomplete bibliographic references, the
355 second step in the research design was an automated content analysis. Document co-citation
356 (DCA) and topic modeling were the most reliable methods.

357

358 3.2.1 Document co-citation

359 Co-citation methodologies help cluster publications based on similarities, with the ultimate aim
360 of finding emerging patterns (Chen, 2004). With the advent of information technologies, co-
361 citation studies are being progressively used in fields such as entrepreneurship (Kakouris and
362 Georgiadis, 2016), education (Tang et al., 2016), and sustainability (Franceschini et al., 2016).
363 Different approaches to co-citation are possible, like author co-citation (ACA) or document co-
364 citation analysis (DCA) (Chen et al., 2010). DCA relies on the premise that research papers
365 address a closely related issue if they share certain references between them. This stems from
366 Small's (1978) argument that citations represent a symbolic meaning of a given concept, ideas
367 or methodologies linked to the particular cited document (Small, 1978).

368 DCA therein provides the possibility of understanding the underlying relationships among
369 documents (Leydesdorff, 2005). A method developed by Chen et al. (2010) expands the

370 conventional DCA analysis of clustering documents by generating a network of co-citing
371 documents. These co-citing clusters are subsequently “tagged” with text information from the
372 titles and abstracts to generate a textual summary of each of the clusters, making the data easier
373 to analyze. This method, facilitated by the CiteSpace software, has become relatively common
374 in bibliometrics-inspired research papers (Qian, 2014).

375 The bibliometric data of the 986 focal documents were imported from WoS in the form of a
376 text file. This included conventional data, such as author, publication, year and title, as well as
377 the references included in each article. This DCA data then produces a network diagram that
378 indicates the most commonly cited publications and establishes the thematic boundaries within
379 the main clusters in a given field (Chen and Song, 2017). The co-citation was complemented
380 with citation bursts (Kleinberg, 2003), a method that helps to identify an article with an
381 especially frequent number of citations within a timeframe. This tool is considered an
382 appropriate indicator of the attention paid to an article by the scientific community. It addresses
383 a drawback of solely counting the number of citations – which tend to be accumulative over the
384 years – but provides little knowledge on whether these publications are still relevant to the
385 scientific community (Chen and Song, 2017).

386

387 *3.2.2 Topic modeling based on LLR measurement*

388 The DCA analysis was complemented by a text analysis based on a co-word analysis (Kakouris
389 and Georgiadis, 2016). Co-word analysis relies on automated content analysis software
390 (Neuendorf, 2017). CiteSpace 5.0 incorporates a text analysis module that identifies the most
391 frequent tags based on the provided abstracts (Chen, 2016). The purpose of topic modeling is
392 to identify complementarities and differences on how concepts are being addressed in both
393 “entrepreneurship education” and “sustainability education”.

394 Following DCA clustering, each cluster is assigned one of three different tags: LSI (latent
395 semantic index), LLR (log-likelihood ratio) and MI (mutual information) based on unstructured
396 text from titles, abstracts, or keywords (Chen and Song, 2017). LSI represents a general
397 summary of the concepts surrounding each DCA cluster, LLR provides a more concrete
398 description of the topics within the cluster, and MI represents the shared information among
399 clusters (Chen and Song, 2017). LLR is therefore used to model the topics within each cluster
400 as well as the overall field (Chen et al., 2010). LLR is calculated following equation (1)
401 (Dunning, 1993), where λ represents the likelihood ratio, p represents a probability, and m
402 represents a transmitted message of information.

$$403 \quad -2\log\lambda = 2(\log L(p_1, m_1, n_1) + \log L(p_2, m_2, n_2) - \log L(p, m_1, n_1) - \log L(p, m_1, n_1)) \quad (1)$$

404

405 Appendix A provides a link to the comprehensive data table, which includes the automated
406 topic modeling for entrepreneurship education. Appendix B links to the table summarizing the
407 topic modeling for sustainability education.

408

409 *3.3 Output analysis and conceptualization*

410 The primary output of the automated content analysis is two large lists of key topics
411 (Appendixes A and B). This data is the main input for the subsequent “human” content analysis
412 process, which is the basis for conceptualizing “entrepreneurial-oriented sustainability

413 education” (Neuendorf, 2017). The researchers adapted Neuendorf’s (2017) “human” content
414 analysis procedure by using a two-step approach (Figure 3).

415

416 [Insert Figure 3 about here]

417

418 First, the topic modeling lists were generated by the software CiteSpace (Appendixes A and B),
419 which generates the topics based on the abstracts and title information. These topics are grouped
420 according to the co-citation clusters, and, therefore, some of them are repeated across clusters.
421 A numeric value indicates the relative importance of the topic within the cluster. To identify
422 the overall importance of the topics across clusters, the clusters were merged into a single list.
423 The topics were subsequently listed alphabetically and irrelevant topics were highlighted, e.g.
424 discourse, discourse analysis or impact, as these have no relation to pedagogy or educational
425 approaches. Repeated topics were also eliminated.

426 The first organization of topics led to 204 unique topics for entrepreneurship education and 225
427 for sustainability education. These figures resulted from combining the topics of each cluster
428 for entrepreneurship and sustainability education, respectively.

429 The second and last step involved grouping the topics into categories. These topics were
430 subsequently coded according to categories indicating the particularities of entrepreneurship
431 and sustainability education (Mindt and Rieckmann, 2017): i) educational focus, ii) paper type,
432 iii) scope of the described teaching and learning, iv) teaching-learning approaches, v)
433 interdisciplinarity, vi) cooperation formats, vii) type of learning outcomes, viii) competence
434 frameworks referred to by authors, and ix) theme in relation to entrepreneurship. In addition,
435 the emerging coding resulted in categories, including geographical focus, research method,
436 individual entrepreneurs, and other issues.

437 Following this grouping, complementarities between both frameworks were identified. This
438 enabled both a mapping of how the different topics fit within the categories and a start to the
439 conceptualization, in an inductive way, of “entrepreneurial-oriented sustainability education”.
440 Therefore, the topics included in the framework were the result of the following process: i) the
441 numeric value produced by CiteSpace and ii) the category it belonged to. As part of the
442 conceptualization process, the definitions of the topics were identified according to the
443 publications that mentioned them.

444

445 **4 Results**

446 The topic modeling summarizes the research domains of sustainability and entrepreneurship
447 education into three areas: educational focus, teaching-learning approaches, and cooperation
448 with external partners. In addition, many topics were not linked to the knowledge domains
449 above but fit into the main themes in relation to the disciplinary domains of sustainability or
450 entrepreneurship education so they are included as the category “themes”

451 *4.1 Educational focus perspective*

452 In terms of educational focus, the results indicate differences between sustainability and
453 entrepreneurship education. However, the content analysis indicates commonalities in
454 institutions, target audiences and domain of education as the topics most often mentioned in
455 both fields (Figure 4).

456

457 [Insert Figure 4 about here]

458

459 In terms of institutions, university and industry are common to both educations. Regarding
460 universities, most papers acknowledge higher education institutions as the academic origin of
461 sustainability and entrepreneurship education programs at all levels. Extant research considers
462 industry to provide practice-oriented complementarities to existing study programs in
463 sustainability education, such as interior design studies in Turkey (Afacan, 2014) and
464 engineering in Sweden (Hanning et al., 2012). Collaboration experiences with industry take
465 place in university-business settings. Universities expect this collaboration to enhance the
466 competences and practical skills that cannot solely be taught in the classroom (Nakagawa et al.,
467 2017).

468 Two topics related to the target audience show commonalities between entrepreneurship and
469 sustainability education. Research featuring “engineering students” often highlights the need to
470 integrate new competences in engineering education besides the hard sciences and technical
471 competence, such as entrepreneurship (Maresch et al., 2016). A similar method is followed in
472 sustainability issues training, this method analyzes how to teach environmental gate-keeping
473 concepts to undergraduate engineering students or manifest skepticism towards climate issues
474 (Shealy et al., 2017). Sustainability education is often taught following problem-oriented
475 learning, with students working in groups to solve an engineering challenge linked to an
476 environmental issue (Guerra, 2017). Another topic is “teacher training” programs. These are a
477 common target audience at the undergraduate and graduate level in different European countries
478 (Spain, Romania, Serbia, Sweden, and Finland). Within entrepreneurship education, research
479 discusses the role of practical experiences in entrepreneurship learning, e.g. through incubators
480 or practice enterprises, in teacher training programs (Seikkula-Leino, 2011). Regarding
481 sustainability education, the discussion seems to be focused on whether training teachers has
482 positive outcomes on the general awareness of sustainability (Andersson et al., 2013).

483 Concerning the domain of education, commonalities were found to be life-long learning and
484 non-formal education. “Lifelong learning” is connected to entrepreneurship education after
485 formalized education, often through university-business collaboration that relies on problem-
486 based learning (Rossano et al., 2016). Similarly, lifelong learning is set to be key to achieve
487 competences in sustainability vis-à-vis the formalized higher education loop. NGOs are key-
488 players in this regard, e.g. through practical work and action research in close collaboration
489 with universities (Haigh, 2006). The second commonality, “non-formal education”, in the
490 context of entrepreneurship education relies on experiential-based learning complementing
491 university courses. For example, experiences in Croatia increase students' self-efficacy and thus
492 the likelihood of starting their own business after the program (Sedlan-Konig, 2016). In
493 sustainability education, NGOs are key players in developing sustainability competence
494 through non-formalized learning, particularly for people without formal sustainability training
495 backgrounds (Haigh, 2006).

496 *4.2 Teaching-learning approaches in entrepreneurship and sustainability education*

497 The review indicated two broad categories of teaching-learning approaches, which we group as
498 “active learning” and “real-world” (Figure 5). Commonalities in active learning approaches are
499 grouped into nine active learning approaches. In entrepreneurship education, “affective
500 learning” is framed into courses that integrate experiential learning. Students participating in
501 such courses show higher levels of self-efficacy and a higher probability of becoming
502 entrepreneurs in the future (Loi and Di Guardo, 2015). In sustainability education, affective
503 learning is used by combining physical learning and interaction spaces, such as "eco-gardens"
504 (Cheang et al., 2017) or gaming simulations linked with issues such as waste to create
505 consciousness about sustainability (Yeung et al., 2017). “Blended learning” is used in
506 entrepreneurship education through a combination of classroom and on-the-job workplace
507 learning (Maritz et al., 2010). In sustainability education, blended learning is used in

508 combination with other methods, including technology, remote locations, and praxis work.
509 Praxis work combines students on campus with online students and allow them to interact
510 (Tomas et al., 2015). In an entrepreneurship context, “reflective learning” is defined as when
511 entrepreneurs consider incidents shaping their business but are not on thick about them.
512 Reflective learning and learning through experience are complementary to each other (Pittaway
513 and Thorpe, 2012). In sustainability education, “reflective learning” is integrated in the
514 development of a course that combines high-impact educational practices and community-
515 based learning. Reflection is used at the final stage, when students present their results to a host
516 company and are told to "sell" the idea (O’Brien and Sarkis, 2014). “Interdisciplinary learning”
517 is used in both entrepreneurship and sustainability education. One approach at the graduate
518 level is combining active-learning pedagogy. Hill and Kuhns (1994) describe an
519 entrepreneurship class where interdisciplinary groups investigated technology transfer issues
520 using the NASA as the case organization. Likewise, Noy et al. (2017) integrate
521 interdisciplinarity skills into sustainability teaching. Similarly, interdisciplinarity is achieved
522 through project-based, problem-based learning, where engineering students work on specific
523 cases – for example the design of water infrastructure in a building (Apul and Philpott, 2011).

524

525 [Insert Figure 5 about here]

526

527 The term “holistic” is used in entrepreneurship education, teacher education, and pharmacy in
528 Ireland and the UK (Danaher and Slattery, 2015; Refai et al., 2015). In the context of an
529 entrepreneurship course, holistic was used to imply a two-step approach in entrepreneurship
530 teaching: First, introducing the basics of a business start-up and second, integrating attitudinal
531 aspects (Danaher and Slattery, 2015). In sustainability education, holistic is used to articulate

532 sustainability across different disciplines, infusing concepts such as triple bottom line, science
533 literacy, sense of place, emphatic reason-making, and interdisciplinary collaboration. From a
534 pedagogical point of view, holistic goals are articulated through placement work (Armstrong et
535 al., 2016).

536 Different experiences rely on “project-based learning” although it is more popular in the
537 teaching of sustainability. These experiences take place at the undergraduate and graduate level,
538 usually through project-based learning as one element in a course (Okudan and Rzasa, 2006).
539 One benefit of project-based learning is that it works as an arena for exchange and development
540 for both students and faculty members (Okudan and Rzasa, 2006). Closely related to this
541 methodology is “problem-based learning” (PBL), which is sometimes used in combination with
542 projects (Brundiens et al., 2013). We identified experiences from Denmark, the UK, and
543 Germany in areas of business and engineering at both the undergraduate and graduate level. In
544 entrepreneurship education, Rossano et al. (2016) used PBL in entrepreneurship education in
545 the framework of university business collaboration (UBC). This approach was characterized by
546 four elements: 1) a student-centered approach, 2) authenticity, whereby the problems emerge
547 from the business owner, 3) lecturer as facilitator, and 4) real-life business problems put forth
548 by the private partners from the UBC consortium. Sustainability capabilities have also been
549 taught through PBL, and research highlights the similarities between PBL and sustainability
550 education (Guerra, 2017).

551 In entrepreneurship education, “experiential learning” is used as a participatory approach,
552 where learners are immersed in a particular environment (Bell and Bell, 2016). Bell and Bell
553 (2016) apply experiential learning through a mentored initiative in which student groups receive
554 support from professional consultant mentoring, using a competition to win business start-up
555 funding. In sustainability education, experiential learning is used when students apply their

556 knowledge on cleaner production and, in close collaboration with the companies, they identify
557 opportunities for cleaner production (McPherson et al., 2016).

558 We identified a second category of teaching-learning approaches, which we group under “real
559 world” (Figure 5). Commonalities between sustainability and entrepreneurship education
560 include the terms such as “extracurricular” and “real-world learning opportunities”.
561 Extracurricular activities highlight different types of initiatives not included in formal subject-
562 teaching. The literature provides experiences from the UK, at both the graduate and
563 undergraduate level. Preedy and Jones (2015) highlight extracurricular activities in
564 entrepreneurship education, such as networking events, business advice sessions, and
565 workshops. These opportunities have been shown to result in student-led enterprises. In
566 sustainability education, a similar approach has been followed (Lipscombe, 2008).

567 “Real-world learning opportunities” can take multiple forms, including project and problem-
568 based learning, service learning, and internships. Students are exposed to challenges in real-
569 world settings, such as communities, businesses, and governments (Brundiers et al., 2010).
570 Real-world settings are inspired by principles of action learning, experiential learning, critical
571 reflection, and reflectivity. Overall, these approaches support the idea that knowledge is
572 gathered through sense-making rather than content (Jennings et al., 2015).

573

574 4.3 *How to cooperate in teaching and learning with external partners*

575

576 The literature in both scientific communities also points out similarities when it comes to the
577 importance given to collaboration with external partners (Figure 6). We identified
578 commonalities in terms of actors and practices, which can offer a point of departure for course
579 development in the domain of entrepreneurial-oriented sustainability education.

580

581

[Insert Figure 6 about here]

582

583 The discussion on “stakeholders” was found in 64 articles in our sample (Figure 7).

584 Commonalities are universities, students, business, and community. In the context of

585 entrepreneurship education, universities increasingly rely in external stakeholders for links to

586 innovation, technology commercialization, and support for their own incubation activities

587 (Amadi-Echendu et al., 2016). External stakeholders offer many learning opportunities as seen

588 through the real-world pedagogical approaches discussed above; thus, close collaboration with

589 stakeholders provides grounded applications for sustainability solutions and scenarios (Quist et

590 al., 2006).

591

592

[Insert Figure 7 about here]

593

594 The general term “community” can be used to mean many different things. First, a number of

595 articles refer to community in relation to actors involved in the knowledge production of a

596 university. Examples are “community of practice”, meant as a group of academics or

597 practitioners working towards similar themes and contents, such as sustainability (Pedersen et

598 al., 2017). “Academic community” refers to staff within the university but also researchers and

599 academics collaborating in other universities or cities within a particular area of research

600 (Nowak, 2016; Wyness et al., 2015). “Online community” in sustainability education (Habron

601 et al., 2012) or “learning community” in entrepreneurship education (Gordon et al., 2012) are

602 also commonly used terms.

603 Community can also be seen from a stakeholder perspective. This is the case in
604 entrepreneurship education where several contributions connect educational programs and
605 action-based pedagogy with the “business community” (Toledano and Karanda, 2017); a
606 similar idea is “technological community”, which involves not only academic actors but also
607 businesses and other institutions working on topics related to technological innovation (Benn
608 and Rusinko, 2011). Thus, “community” discussions in the educational context often consider
609 how an enterprise will fit into a community setting (Gibb, 2002; Kwong et al., 2012). One
610 approach to achieving this paradigm change is through community engagement and the
611 pedagogical practice of service-based learning (Belitski and Heron, 2017; Wiltshier and
612 Edwards, 2014).

613 A significant part of sustainability education research discusses the role of universities as
614 providers of programs and views the community as an equal partner in co-creating these
615 programs (Brundiers et al., 2010) or as being involved in events that link outdoor learning with
616 community well-being (Fischer et al., 2015). Community engagement is also present within the
617 literature of sustainability education in various forms, such as service-based learning (Kobori,
618 2009) and action-research projects inspired by situated knowledge discussions (Singh, 2013).
619 Activism and mobilization for ecological causes is highlighted as one form of linking
620 communities with sustainability education programs (Hills, 2001). Similarly, discussions on
621 active community participation in natural resource management and preservation has been
622 present in the literature since the 1990s (Maddock, 1991).

623 We classified “capacity building” as the only common topic on practices to create these
624 relations between the universities and external actors. The capacity building is used as an
625 umbrella term for experiences in creating specialized curricula for different themes, such as
626 intrapreneurship (Huq and Gilbert, 2017), renewable energy, nature preservation (Al-Subaiee,
627 2016), and coastal management (Kawabe et al., 2009). Capacity building is primarily used in

628 the context of international cooperation projects involving institutions rather than study
629 programs (Koehn et al., 2011).

630

631 4.4 *Specific themes*

632 We also identified thematic commonalities in three broad areas, which we have grouped
633 together as innovation-design, entrepreneurship ecosystem support, and
634 corporate/organizational aspects (Figure 8). Innovation-design comprises three topics dealt
635 with in both fields: creativity, innovation, and technology. Within the context of sustainability,
636 “creativity” means mental processes that lead to concrete outcomes of value, depending on the
637 social context (Sandri, 2013). At the undergraduate level, researchers have concluded that
638 creativity is not a pre-condition for enhancing entrepreneurship skills among students. They
639 have found that incubators and pedagogies promoting creativity can, however, enhance
640 entrepreneurial skills (Camacho-Miñano and del Campo, 2017). At the graduate level, Larso
641 and Saphiranti (Larso and Saphiranti, 2016) discuss an MBA program combining practice-
642 oriented learning, incubation and elective courses including design-thinking, art, design and
643 culture, and the contextual nature of creativity.

644

645 [Insert Figure 8 about here]

646

647 How innovation and technology are discussed in the literature also varies (Figure 9).
648 Innovation, for example, is often associated with discussions about pedagogical approaches to
649 teaching entrepreneurship or sustainability. Sengupta et al. (2017) discusses a project that
650 merged sustainability into educational programs dealing with manufacturing processes through
651 specialized sustainability modules. Both themes are also relevant to sustainability. Innovation

652 is often embedded in engineering education even at the undergraduate level. Boks and Diehl
653 (2006) present the case of integrating sustainability into product design engineering courses. In
654 practice, this meant having students integrate aspects of entrepreneurship into designing and
655 developing a product that addressed a common problem.

656

657 [Insert Figure 9 about here]

658

659 Technology is also discussed in different contexts. Abou-Warda (2016) described an
660 undergraduate course that enhanced entrepreneurship competences in educators. In
661 sustainability discussions, another example at undergraduate level in New Zealand combined
662 technology teaching for engineers with active-learning approaches (Leal Filho et al., 2009).

663 Social entrepreneurship is often defined as a particular form of entrepreneurship that leads to
664 increased social inclusion, puts societal improvement before profits, and generates positive
665 social spill-overs (Ashour, 2016). Social entrepreneurship education is increasingly being
666 offered by organizations other than universities. At public policy schools, their programs
667 attempt to better understand the contextual conditions that social entrepreneurship is offered,
668 and business schools focus on understanding market aspects (Mirabella and Young, 2012).
669 Other experiences propose a pedagogical framework for the teaching of social entrepreneurship
670 where the key element is to enhance the students' ability to develop a social identity and self-
671 efficacy, so they relate as social entrepreneurs themselves (Smith and Woodworth, 2012).

672 Leadership in entrepreneurship and sustainability education is commonly introduced at the
673 undergraduate level. In one teacher education program, leadership is a required skill in
674 improving environmental sustainability and leading the societal change necessary for
675 improving many environmental conditions. The same teacher education program proposes a

676 method to develop sustainability leadership skills through an approach involving design,
677 engineering and tangible elements (Jensen, 2016).

678 Corporate social responsibility (CSR) is often discussed in MBA programs. Stubbs and
679 Schapper (2011) described a three-part course. The first part, presents a sustainability challenge.
680 In the second part, students work in groups to develop a solution to the company challenge. In
681 the final part, students do a joint reflection about the case. Other research focuses on CSR and
682 a broader network of stakeholders since sustainability requires teaching approaches that
683 integrate a variety of stakeholders – not just industries or universities. In Australia, a number
684 of universities developed a course that departs from the concept of a technology community,
685 with the aim of integrating sustainability teaching into graduate education while enhancing the
686 scope of the relevant stakeholders involved in their programs (Benn and Rusinko, 2011).

687

688 **5 Discussion**

689 This research has addressed the need to make sustainability education more holistic and
690 grounded in the context of higher education institutions' (HEI) diversity of study programs. We
691 have highlighted current discussions within entrepreneurship about its potential to contribute to
692 sustainable development, asking: *How can entrepreneurial competences be taught in*
693 *sustainability education programs in higher education?* Relying on bibliometric mapping of
694 key topics within the literature, this study has sought a novel way of designing programs in
695 higher education by combining sustainability and entrepreneurship goals. The results indicate
696 that despite the apparent divergences of the two fields, several commonalities appear in the
697 literature. Based on a content analysis of these commonalities, we propose a teaching
698 framework for entrepreneurial-oriented sustainability education (Figure 10).

699

700

[Insert Figure 10 about here]

701

702 In terms of educational focus, sustainability education can integrate entrepreneurship through
703 industry and university collaboration, indicating the need for future programs to understand the
704 needs of industry in specific contexts. The results of this study indicate that common target
705 audiences for entrepreneurial-oriented sustainability education should diversify to other fields
706 besides engineering and teacher education. We assess this result considering the impact that
707 engineering has on the physical world and the degradation of the environment. Engineering
708 education has long experimented with integrating different approaches to sustainability
709 education (Guerra, 2017), and entrepreneurship skills are increasingly considered the soft skills
710 that engineers should learn (Da Silva et al., 2015). Similarly, many experiences around the
711 world highlight the need to train basic education teachers with pedagogical elements that help
712 them train new generations to understand increasingly complex sustainability problems while
713 also shaping their entrepreneurial mindsets. According to our review, this target audience is
714 often at the undergraduate level. However, our results suggest that there is room for other
715 domains of education in lifelong learning and non-formal educational settings, indicating a need
716 to go beyond the dichotomy of undergraduate/graduate programs and develop educational
717 programs for practitioners and other actors.

718 Active-learning educational approaches such as problem, project, experiential or blended
719 learning should provide students with better competences to tackle complex problems and
720 confront interactions between different subjects. While our review indicates that these active
721 learning approaches have been tested in many countries and disciplines, entrepreneurship and
722 sustainability learning objectives are always considered separately, without any real integration.
723 Contrary to previous research (Mindt and Rieckmann, 2017), we expanded our study beyond
724 teaching-learning approaches to emphasize how those approaches are interrelated to other

725 pedagogical elements, such as the main themes described above and collaboration with external
726 actors.

727 It is important for study programs to identify relevant communities to underpin the active-
728 learning approaches with which to collaboratively develop a given educational program.
729 Community can imply multiple stakeholders: industries, associations, public institutions,
730 businesses, or NGOs. The practice of “capacity-building” can be misleading, as it is often
731 associated with international cooperation projects with a North-South perspective. While we
732 identified some publications with this focus, it can also refer to practices linked to the elements
733 of lifelong learning and non-formal education. Educational programs could, potentially, target
734 practitioners to improve their professional skills within entrepreneurship and sustainability. Our
735 framework also identified the common themes that educational programs within this
736 intersection should develop. While our review highlights a blending in the targeted levels
737 (undergraduate and graduate), some common themes as “social entrepreneurship”, describe
738 broad general programs that are context-specific . Thus, the entire context of where to develop
739 entrepreneurial-oriented educational programs must be reevaluated, as the range and types of
740 institutions offering programs has increased over time.

741 Competences are not explicitly discussed in the framework as these are extensively addressed
742 in both the entrepreneurship and sustainability education literature (Wiek et al., 2011). We,
743 therefore, refer to the framework of key competences established by Lans et al. (2014). The
744 teaching-learning approaches of the framework, integrating active learning and real-world
745 methodologies, are a good fit with the intended sustainability competences, such as systemic-
746 thinking competence, foresight competence, interdisciplinarity, and problem-solving
747 competences. Our findings suggest that entrepreneurship, hitherto not considered relevant,
748 should be considered an additional competence targeted by sustainability education.

749

750 *5.1 Tension points in the integration of both fields*

751 There are some gaps in knowledge and practice that provide some potential tension points
752 concerning the different epistemological considerations of sustainability and entrepreneurship.
753 First is the lack of reference to teaching frameworks, to which this article contributes.
754 Entrepreneurship education as a field can benefit from a parallel research area (entrepreneurial
755 learning) that contributes to understanding the cognitive aspects behind becoming an
756 entrepreneur and how this is related to learning and reflection theories (Middleton and
757 Donnellon, 2014; Rae, 2012). In the literature on sustainability education, the focus seemed to
758 be on how to make sustainability as holistic as possible and not compartmentalized within
759 modules or units of learning.

760 The second area of tension could be assessment. While we identified some publications
761 referring explicitly to assessment, the theorizing in both fields seems to be connected to the
762 teaching-learning approach in practice and no articles focused exclusively on assessment.
763 Assessment is only marginally discussed in the literature. In addition, assessment was not one
764 of the commonalities in the discourses in both fields, indicating the marginal place this topic
765 holds in both fields. We suggest, therefore, designing courses with close connections between
766 the teaching-learning approach and carefully considering what type of assessment method will
767 be part of the course.

768 *5.2 Theoretical and practical implications*

769 This research contributes theoretically to the literature on sustainability education and the
770 growing attention within it on how to integrate entrepreneurship themes. Previous research
771 along this line has focused only on the effects of sustainability pedagogical elements within a
772 general entrepreneurship course (Lourenço et al., 2013), overlapping competences between
773 both fields (Lans et al., 2014), general appreciation of levels of integration from the teachers'

774 perspectives (Wyness et al., 2015), and teaching-learning approaches (Mindt and Rieckmann,
775 2017). This research provides a more encompassing framework on how to integrate these
776 approaches from the perspective of course organization and structure. Inspired by Fayolle's
777 (2013) generic teaching model for entrepreneurship education, we propose an integrative
778 framework reflecting the key philosophical and didactical dimensions of entrepreneurial-
779 oriented sustainability education.

780 A second theoretical contribution is to the management education literature and the discussions
781 on how to integrate sustainability topics. We propose going beyond a pedagogy where
782 sustainability is perceived as an add-on to already existing courses focused on other aspects of
783 business development (Jose, 2016; Wyness et al., 2015). Rather, our framework calls for a role
784 for sustainability when integrating it with business/entrepreneurship education. It calls for not
785 only suggesting its potential to facilitate the identification of sustainable/green opportunities
786 but also tackling "how" a combination of sustainability and entrepreneurship education aims to
787 achieve systemic-oriented, transdisciplinary, and more collective-oriented goals.

788 This paper also presents a practical implication in using the framework as a guide to better
789 integrate positive competencies from sustainability education into business education. This
790 framework includes taking into consideration diversity and transdisciplinary (Lans et al., 2014)
791 and competencies that would help students perceive the links and patterns across seemingly
792 unrelated issues (Wyness et al., 2015). It would also foster collective-societal achievements
793 compared to the individual drive or self-efficacy characteristics that are commonly linked to
794 entrepreneurship education (Lans et al., 2014). If the positive aspects of sustainability education
795 could be integrated into other competencies and the skill development characteristics of
796 entrepreneurship education, it would be possible to address common pitfalls of integrating
797 sustainability into business education, namely the lack of motivation from lecturers (Jose,
798 2016).

799 In practice, we recommend applying the framework in a set of four main stages in a process
800 (Figure 11). The first stage is the definition of the educational focus. Courses can be offered
801 through formal education programs at universities, but industries with continuous education
802 programs can also benefit from the training. The target audience is often engineers or teachers,
803 but other professions or studies can also be relevant. At the second stage, the teaching and
804 learning approaches should be defined; in this way, it is possible to connect with the intended
805 learning objectives of sustainability and entrepreneurship, which develop practical
806 competencies as well as theoretical knowledge. In our proposed framework, both active
807 learning approaches and real-world-oriented learning are suggested. The third stage comprises
808 identifying the themes that connect entrepreneurship and sustainability education. Three core
809 themes can offer good connections: innovation-design, entrepreneurship and corporate/
810 organizational aspects. The fourth stage involves collaboration with external stakeholders and
811 the community to respond to their needs and to connect the themes and the teaching-learning
812 approaches (i.e. real-world learning) with the realities that need to be improved.

813 [Insert Figure 11 about here]

814

815 **6 Conclusion**

816

817 As entrepreneurship education gains momentum across higher education institutions
818 worldwide, it is crucial to critically consider the contribution of entrepreneurship education in
819 training the next generation of entrepreneurs who will create value for stakeholders and the
820 environment, not just shareholders (Bocken et al., 2016; Freeman et al., 2010). In addition,
821 discourses across the private and public spectrum seem to converge to provide new potential
822 roles for entrepreneurs, such as those developing solutions for the sustainable development

823 goals or tackling market externalities. Research on how to combine these two honorable
824 objectives, incipient in the mainstream entrepreneurship education literature, is presented here.
825 Based on the findings of commonalities and the proposed framework, we define
826 “entrepreneurial-oriented sustainability education” as an education seeking to promote
827 sustainable development objectives across educational programs while implicitly addressing
828 complex community problems through the development of solutions which can change the
829 ways businesses and consumers relate with sustainability issues. This educational framework
830 is based on the use of active-learning pedagogy and involves close collaboration between
831 universities and external actors, enabling students and other learning actors to engage in real-
832 world problems in their learning process.

833 From the results, we can highlight some important issues that must be addressed to move
834 towards achieving an “entrepreneurial-oriented sustainability education”. For increasing and
835 qualifying the integration of these concepts and practical application of the framework, we
836 stress the need for increased: (i) collaboration between industries and universities, which can
837 provide useful tools for the integration of entrepreneurship in sustainability education; (ii)
838 diversification of target audiences for entrepreneurial-oriented sustainability education to reach
839 fields other than engineering and teacher education; (iii) training of a new generation for
840 dealing with complex sustainability problems and developing new entrepreneurial mindsets;
841 (iv) integration of entrepreneurship and sustainability learning objectives; and (v) collaboration
842 with communities, such as industries, associations, public institutions, businesses and NGOs to
843 develop a particular educational program .

844 We also found that entrepreneurship should be considered an additional competence targeted
845 by sustainability education. Nevertheless, we can see that the oft-used approach is a non-formal
846 education that remains peripheral rather than being included in the formal university agenda.
847 While it is valuable to have complementary informal courses or workshops on these subjects,

848 there is also a need to steadily include sustainability education in the higher educational
849 institution's agenda in the form of formal courses, hackathons, workshops, etc.

850 Our research has implications for teachers in charge of designing new educational programs at
851 the undergraduate and graduate level. It can be used as a heuristic device, guiding the course
852 designers to consider these different elements when the aim is to facilitate students' acquisition
853 of competences around sustainability and entrepreneurship.

854 This paper provides a better understanding of how sustainability can be combined with
855 entrepreneurship education, developing a conceptual framework of how to make sustainability
856 education more entrepreneurially oriented in higher education. The result is largely based on
857 the extant literature from both fields and, contrary to previous efforts, provides a comprehensive
858 mapping of the key discussions in both domains.

859 Further research can test this pedagogical tool in the design of courses, through action-research
860 approaches, and by combining course design with qualitative methods to assess the
861 characteristics of entrepreneurial-oriented sustainability education. Furthermore, additional
862 research could analyze each element of the teaching framework. More insight is needed into
863 how and what combination of themes can work together within specific educational programs.
864 Our review indicates a large variety of educational programs are giving their students
865 sustainability and entrepreneurship experiences, ranging from outdoor teaching to integrating
866 components into nursing, pharmacy, engineering, architecture, management, and planning.

867 In our review, we did not identify social entrepreneurship as a salient topic, except as one of
868 the specific themes of entrepreneurship. Additional research could further explore the
869 relationship between sustainability education and social entrepreneurship. While sustainability
870 encompasses triple bottom line objectives (Adams et al., 2004; Henriques, 2004), many
871 programs include social entrepreneurship courses as an alternative to sustainability; some

872 instructors consider social entrepreneurship sufficient for achieving sustainability learning
873 objectives (Wyness et al., 2015).

874

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884 **References**

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1268 **APPENDIX A – Topic modeling for entrepreneurship education**

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1271 **APPENDIX B – Topic modeling for sustainability education**

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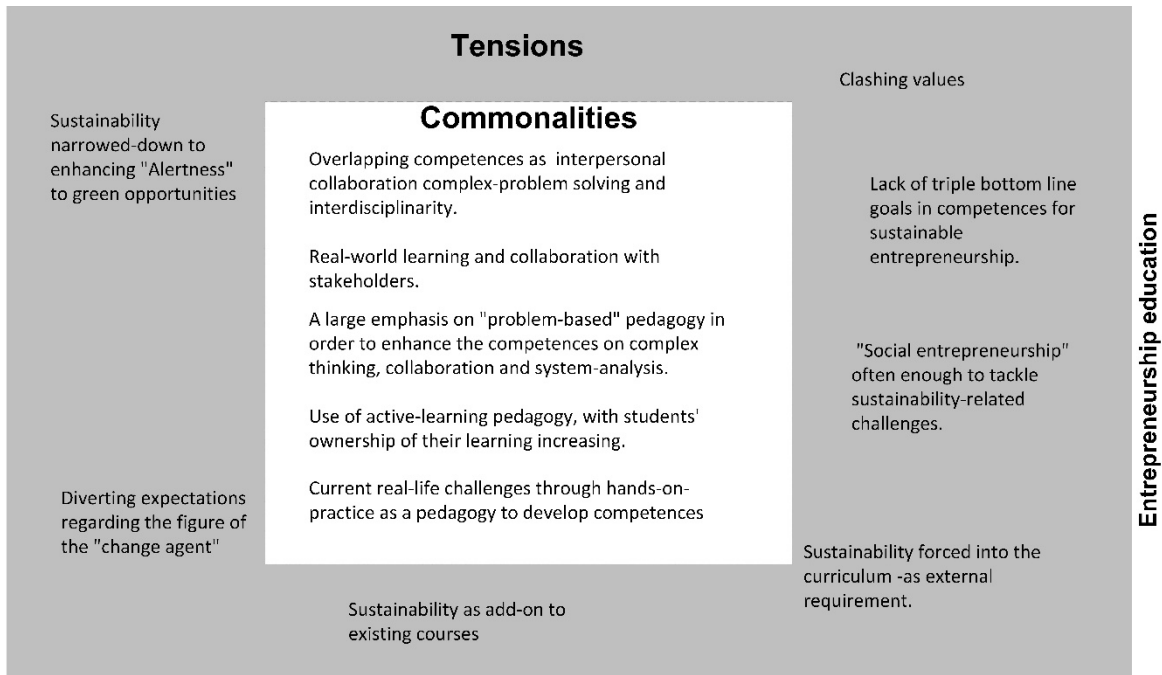
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1275 Table 1. Key Terms Used for the Literature Collection Through Web-of-Science

Group 1: Terms referring to sustainability education	Group 2: Terms referring to entrepreneurship education	Group 3: Terms concerning the locus of the education initiative (higher education)
"environment* education" OR "sustainab* education" OR "education for sustainable entrepreneurship" OR "education for sustainability management" OR "education for sustainable business" OR "education for sustainability" OR "education for sustainable development" OR "sustainability education"	"entrepreneurship education curriculum" OR "entrepreneurship education pedagogy" OR "entrepreneurial learning" OR "entrepr* education" OR "enterp* education"	"higher education" OR "university" OR "tertiary education" OR "college"

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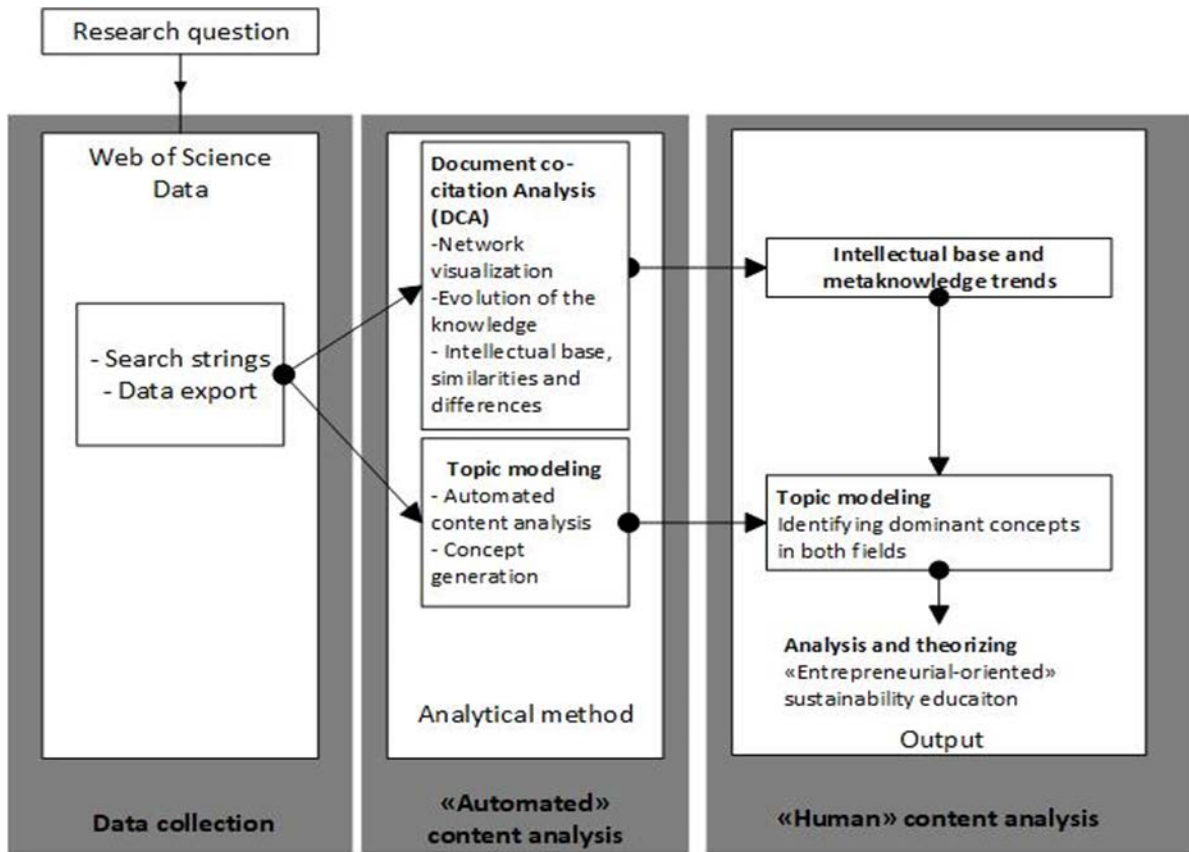


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1279 *Figure 1. Commonalities between sustainability and entrepreneurship education framed*
 1280 *within tensions which lead to unintended eco-innovations*

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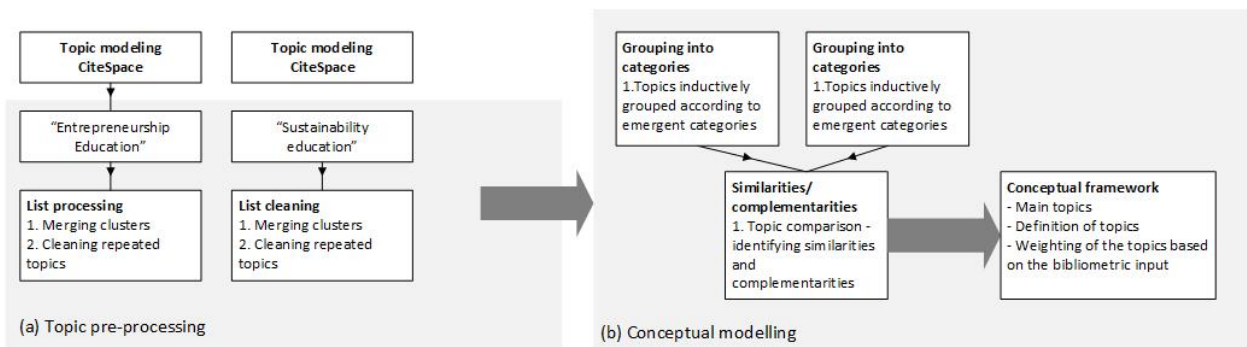
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1284 *Figure 2. Research design integrating DCA and topic modeling to identify conceptual*
1285 *convergences and differences between entrepreneurship and sustainability education*

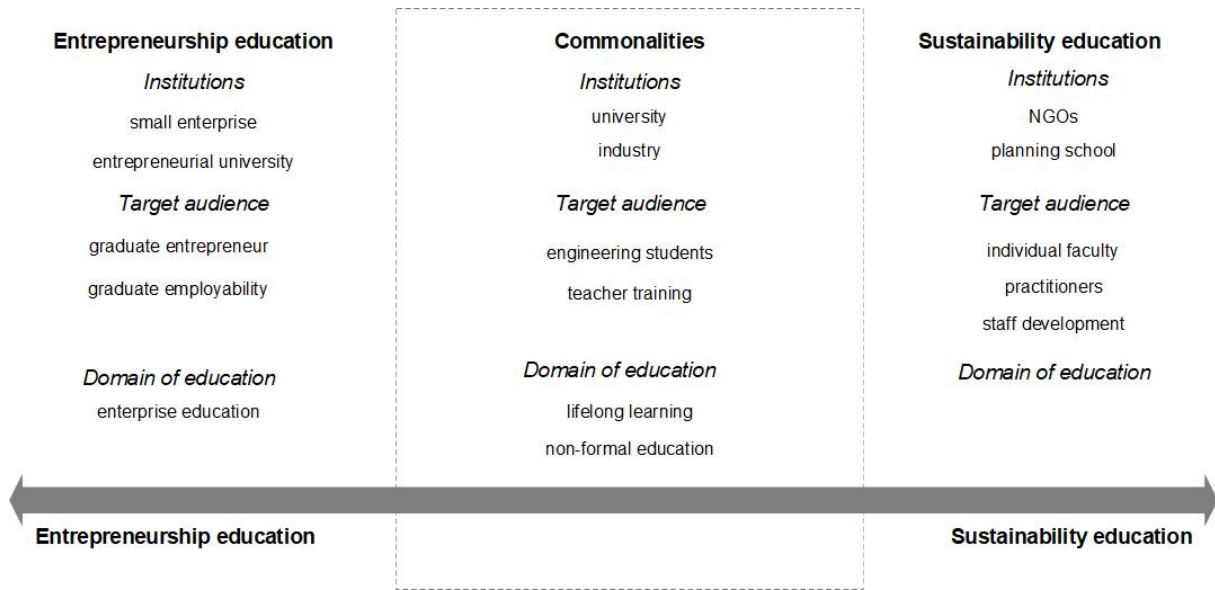
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1288 *Figure 3. Human content analysis procedure to develop the conceptual framework; adapted*
1289 *from Neuendorf (2017)*

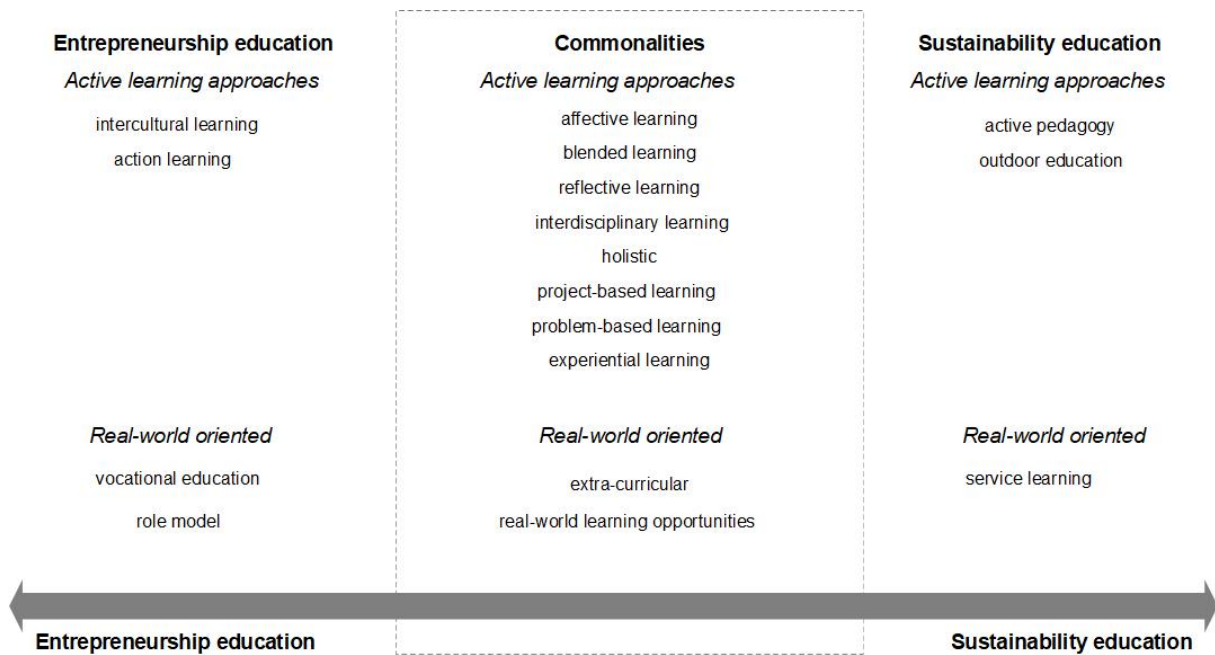
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1292 *Figure 4. Educational focus in entrepreneurship and sustainability education*

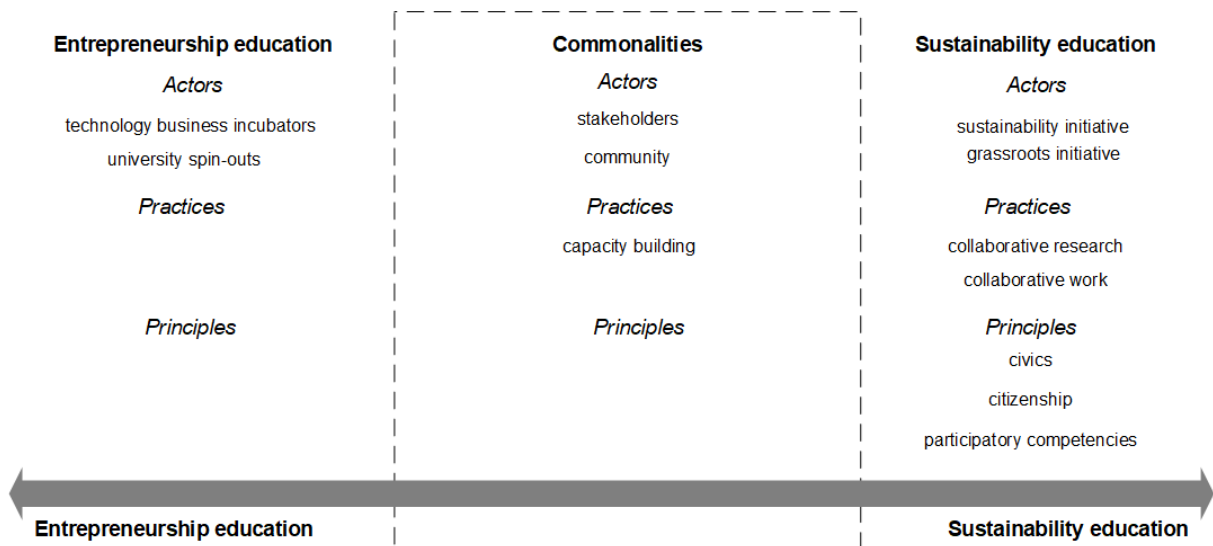
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1295 *Figure 5. Teaching-learning approaches in entrepreneurship and sustainability education*

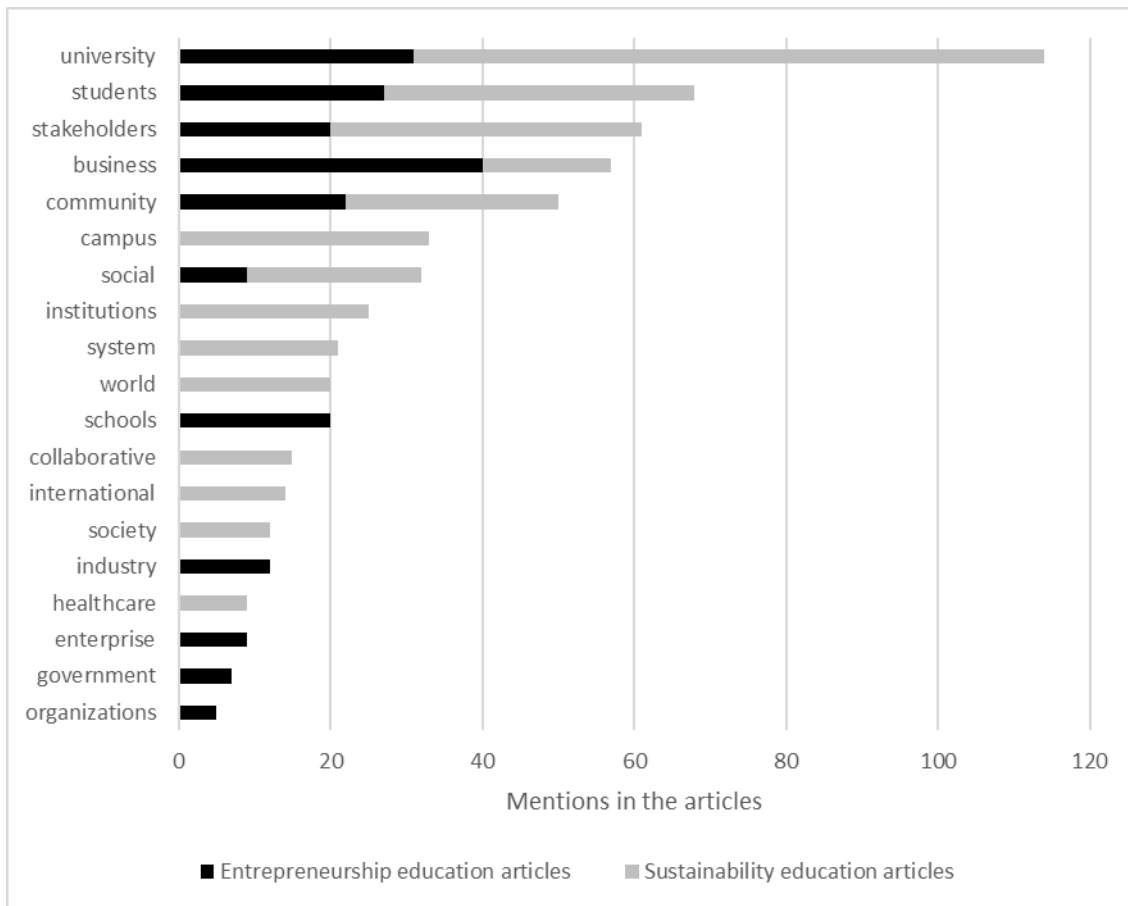
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1298 *Figure 6. Cooperation in teaching and learning with external parties*

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1301 *Figure 7. Content analysis of stakeholders mentioned in the literature*

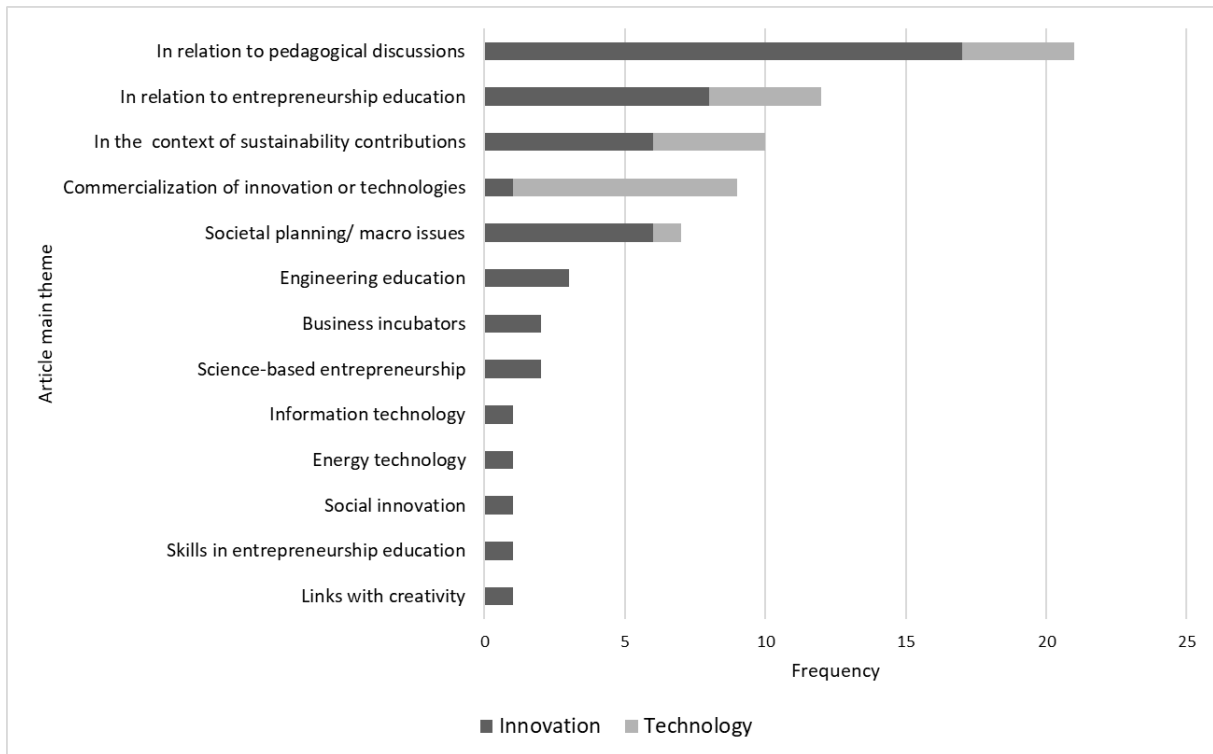
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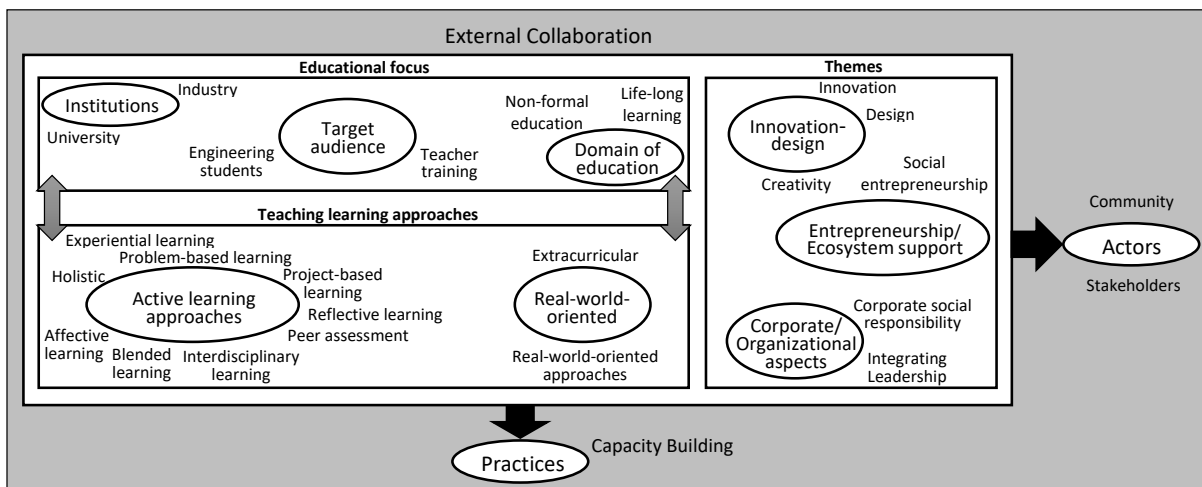
1304 *Figure 8. Main themes in relation to the disciplinary domains of entrepreneurship and*
 1305 *sustainability education*

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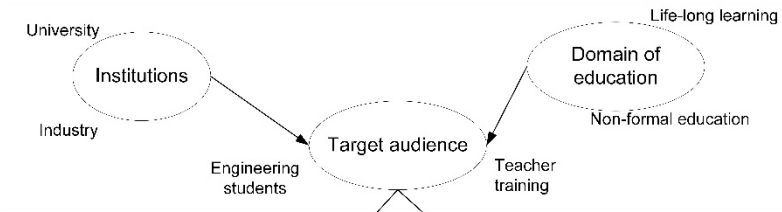
Figure 9. Focus of the articles that include the topics of innovation and technology



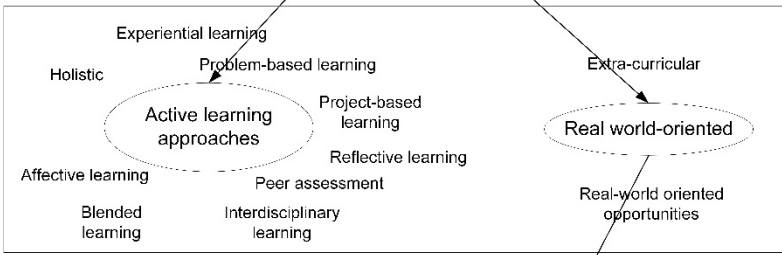
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Figure 10. Conceptualization of entrepreneurial-oriented sustainability education

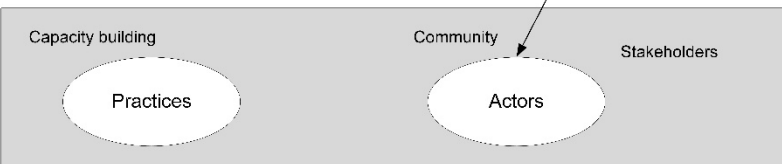
Step 1: Educational focus



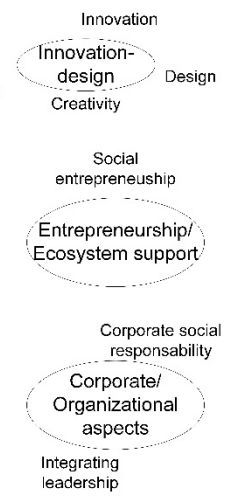
Step 2: Teaching learning approaches



Step 4: External collaboration



Step 3: Themes



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1316 Figure 11. Suggested process to adapt the teaching framework in the practice